



MARIUS CHAILLOU

May 17, 2001
Driving License
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FRANCE

SKILLS

- English B2/C1 - German B1
- AI Tools & Applications
- Microsoft Office Suite
- ERP Systems
- Management Software
- Basic Coding
- First Aid Certification (PSC1)

TEAM PLAYER
PROACTIVE
ORGANIZED
PRAGMATIC
ADAPTABLE
CURIOUS
POSITIVE

INTERESTS

ECONOMICS & GEOPOLITICS
FOOTBALL & PADEL
INVESTMENT STRATEGIES
TRAVEL

With solid experience in commerce and logistics, I joined Manitou in 2023 as a Purchasing Apprentice. In 2025, I will complete the MAI program at Kedge BS and aim to fast-track my career by joining a VIE or Graduate Program to strengthen my practical and intercultural skills in global business.

PROFESSIONAL EXPERIENCE

- 2023 -
PRESENT

PROJECT INDUSTRIAL BUYER
MANITOU GROUP (Beaupréau, France – Apprenticeship)
 - Management of special business purchasing for the PU.
 - Collaboration with over 50 suppliers.
 - Resourcing and supplier panel rationalization missions.
- 2024

PRESS TEAM MEMBER
PARIS 2024 (Nantes, France – Volunteer)
 - Reception and support of media within the Media Center.
 - Transmission of information about sports competitions.
 - Handling requests and coordinating with teams to ensure an optimal experience for the media.
- 2022 - 2023

SUPPLY CHAIN ASSISTANT
TERRENA (Angers, France – Apprenticeship)
 - Management of grain flows from our suppliers (members of the cooperative) to our customers (port, factories or silos).
 - Planning of deliveries to animal feed factories.
 - Creation of indicators to monitor the progress of deliveries.
- 2022

SALES MANAGER
CATCHDREAM AGENCY (Gzira, Malta – English-speaking job)
 - Business development for a recruitment agency (prospecting).
 - Community management.
 - Recruitment.
 - Interns management.
 - Event planning (organization of job dating events).
- 2020 - 2021

SALES REPRESENTATIVE
TERRIAL (Bruz, France – AVRIL & SUEZ Corp. – Apprenticeship)
Regional Sales Representative in the organic fertilizer industry:
 - Managing a client portfolio,
 - Prospecting (physical and phone meetings).
 - Market analysis.
 - Logistics: organizing and overseeing product pickup and delivery.

EDUCATION

- 2025

MASTER’S INTERNATIONAL PURCHASING & INNOVATION
KEDGE BUSINESS SCHOOL (Bordeaux, France)
- 2023

BACHELOR’S IN LOGISTICS & TRANSPORT
IPAC BACHELOR FACTORY (Angers, France)
 - Logistics, Management, and Commercial & Legal Studies.
- 2021

DUT IN BUSINESS AND MARKETING
Institute of Technology, University of Angers (Angers, France)
 - Negotiation, Marketing, Accounting, English, Logistics, International Trade, Purchasing, Communication, Management, IT, Mathematics, Business Studies, Law, Distribution.